

CURRICULUM VITAE

Personal information	
Name	Mila Georgievska
E-mail	m.georgievska@utms.edu.mk
Nationality	Macedonian
Date of birth	17.12.1991
Gender	Female
Academic Title	Master of Science / teaching assistant

Work experience	
• Dates (from – to)	2015 - present
• Name and address of employer	University of Tourism and Management, Skopje
• Type of business or sector	Higher education
• Occupation or position held	Teaching assistant
• Main activities and responsibilities	<ul style="list-style-type: none"> • Designing teaching material and delivering it either across a range of modules or within a subject area • Using appropriate teaching, learning support and assessment methods. • Supervising student projects • Grading papers • Contributing in the development of the marketing campaign
• Dates (from – to)	2012 - 2015
• Name and address of employer	Bio Stem, Skopje
• Type of business or sector	Health institution
• Occupation or position held	Top Manager
• Main activities and responsibilities	<ul style="list-style-type: none"> • Develop high quality business strategies and plans ensuring their alignment with short-term and long-term objectives • Oversee all operations and business activities to ensure they produce the desired results and are consistent with the overall strategy and mission • Review financial and non-financial reports to devise solutions or improvements • Developing marketing campaign that turned out as a major success for the firm • Managing employees effectively
• Dates (from – to)	2010 - 2012
• Name and address of employer	Expologic Virtual Fair, Skopje

• Type of business or sector	Marketing sales
• Occupation or position held	Marketing manager and sales person
• Main activities and responsibilities	<ul style="list-style-type: none"> • Engages in superior customer service by making information readily available • Persists in sales even in the face of failure • Demonstrates products and services as deemed necessary by clients and management • Schedules appointments and meetings as necessary

Education and training	
• Dates (from – to)	2014 - 2016
• Name and type of organization providing education and training	University of Tourism and Management, Skopje
• Principal subjects/occupational skills covered	Human resources
• Title of qualification awarded	MSc in human resource management MAGNA CUM LAUDE
• Level in national classification (if appropriate)	VII 2
• Dates (from – to)	2011 - 2014
• Name and type of organization providing education and training	University of Tourism and Management, Skopje
• Principal subjects/occupational skills covered	Marketing and PR
• Title of qualification awarded	Bachelor's degree in Marketing and PR MAGNA CUM LAUDE
• Level in national classification (if appropriate)	VII 1

Professional experience	
• Dates (from – to)	2013- present
• Location	Macedonia, Skopje
• Company & reference person (name & contact details)	Kondor DOOEL Sasha Ginoski contact@condor.com.mk
• Position	Project manager
• Description	Safer Schools Project

International conferences and symposia	
• Dates (from – to)	08.10.2016
• Location	Skopje, Macedonia
Company & reference person (name & contact details)	University of Tourism and Management Skopje and World Academy of Art and Science, ICON BEST 2016
• Position	Participant
• Dates (from – to)	24.09.2015 – 27.09 2015
• Location	Rovinj, Croatia
Company & reference person (name & contact details)	Weekend Media Festival
• Position	Participant
• Dates (from – to)	09.10.2014 – 12.10.2014
• Location	Heidelberg, Germany
Company & reference person (name & contact details)	EMBL – European Molecular Biology Laboratory
• Position	Participant

Publications	
2016	Georgievska, M. and Georgievska, A. (2016). The influence of creativity and innovation on the success and the survival of the market organization, conference proceeding ICON BEST, University of tourism and management Skopje.